

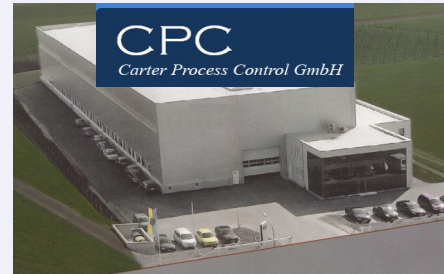
CPC NEWS ISSUE 1 2012

JANUARY 2012

“Fast Deliveries and Low Cost Control Valve Parts”

Carter Process Control GmbH offers superior quality replacement parts for control valves. These parts are engineered to provide outstanding performance and extended service life.

We guarantee that our replacement/re-engineered parts meet or exceed the quality of the Original Equipment Manufacturer (OEM) and are interchangeable in form, fit and function.



Why Choose CPC Replacement Parts?

- **ISO Certified**—Every CPC part is manufactured in ISO certified facilities and backed by a full 12 months International warranty
- **Fast Response**—Our unique methods and in house design, engineering and innovative programs allow for rapid turnaround of normally long lead items.
- **Over 20 Years**— with more than 23 years experience in the control valve market our technical knowledge is a major factor to our continued success.
- **Low Cost**— Our unique methods and simplified organisation allow for massive cost savings to be passed directly to our customers.



New to the CPC Team



Vita joins us as the UK and Ireland Sales Manager. Vita has vast experience in the UK in former roles selling valves in all the major industries.



Flavio Ricotti joins us as Director of Sales for Asia. Flavio was previously the Vice President of Sales for a major control valve manufacturer.



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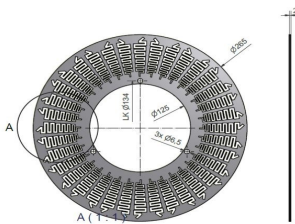
**EMAIL: SALES@CARTERPROCESS.COM
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MULTI PATH TRIM



Our new techniques of manufacturing have cut the time for producing each disk plate by at least half

MULTI PATH TRIM USED FOR SEVERE SERVICE APPLICATION



CPC means performance, value, and customer service.

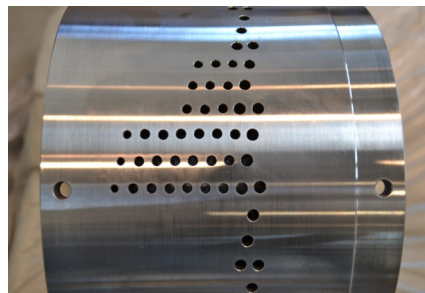
Direct replacements for Disk Stack technology in Severe Service Control Valves.

- 100% interchangeability.
- No new inventory needed.
- No retraining of personnel.
- Parts identified with OEM part number and CPC unique part number for easy traceability
- CPC standard deliveries are 6 weeks or less. Project deliveries vary but from what we can tell are the fastest in the industry. (Special mat'ls by availability)



ALL VALVES AND ALL MANUFACTURERS

Although we specialise and focus our business around the manufacture of Severe Service trim parts. CPC is also known for supporting our customers request to help solve the manufacturing of parts for other valves. Therefore it is not uncommon for us to make parts for general service valves as requested by our customers.



A simple drilled hole cage we were asked to manufacture for a UK Power Station

This order consisted of :

- Plug/Stem Assembly
- Cage
- Seat Ring

Requested Delivery 12 weeks. Actual 10 weeks



RECENT SHIPMENTS

A major Oil Refinery contracted CPC to manufacture and supply a large number of control valve parts for their Severe Service Control Valves

Many parts are for project 2 years operation but also parts were required for emergency repairs, quick turnarounds and plant performance improvements.

All parts were delivered in one consignment direct to site within the specified delivery schedule.



WHAT MAKES US DIFFERENT?

It does not matter how big the enquiry or how important the sales guy says it is all enquiries are handled the same.

“All enquiries are acknowledged within 1 day and the customer is given the reference number at this time.”

“All technically clear/repeat enquiries are quoted within 3 days. For more technically complicated enquires we agree this with the customer.”

We will deliver on time

everytime and we believe we have the shortest delivery times of any other manufacturer.

Quality Statement

“We will achieve customer satisfaction by continually improving processes, products and services to ensure they consistently meet or exceed customer requirements”



NEW REPRESENTATIVES



IMI Advance Mechanics Co.Ltd

9/333-4 Moo 8 Phaholyothin Rd., Anusawareee, Bangkok, Thailand

Carter Process Control GmbH is pleased to Announce two new representatives for the Asia Region. These representatives will work in close cooperation with Flavio Ricotti (CPC Sales Director)

CPC is going global and will be announcing additional representative offices worldwide over the coming year.



CP Energy & Services Sdn Bhd

32 Jalan Sulaiman 1, Taman Putra Sulaiman, Ampang 68000, Selangor DE, Malaysia

NEW PERFORMANCE FOR CPC PRODUCTS

During 2011 CPC developed and tested new manufacturing techniques for its severe service trim solution “MILA” (Multi Integrated Labyrinth Arrangement) which has seen manufacturing times reduced by more than half.

Continuing on our development program CPC is currently working on new technologies for Severe Service Applications and is expecting to launch a revolutionary trim design during 2012 which will be unrivelled in the industry.



“Fast Deliveries and Low Cost Control Valve Parts”

Quality Policy

“We will achieve customer satisfaction by continually improving processes products and services to ensure they consistently meet or exceed customer requirements”

Carter Process Control GmbH guarantees that all replacement parts meet or exceed the quality of the Original Equipment Manufacturer (OEM) and are interchangeable in form, fit and function, but provide cost effectiveness by being more competitive against the OEM price.

Our quality system is subjected to the most rigorous QC inspection and testing which begins with only providing the most superior mill certified materials assuring you that your Carter Process Control GmbH parts are manufactured to the highest standards. All sourcing and manufacture comes from qualified sources to again ensure the highest possible Standards.



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